

Financial Report

2020, A year of life lines

What started as potentially being our best year ever – COVID 19 hit and hit the centre hard. Being in the Fitness industry we were the first to be shut down in late March 2020.

Despite this global crippling pandemic, the Government both Federal and State, handed out much needed life lines of monetary support from April until October 2020. Although we had a trading surplus for the year ending 2020, it was only due to the Job Keeper wage subsidy, Cash Flow Boost and State Government Grants that this was possible.

Out of our 54 active employees, 31 were eligible to receive Job keeper. Job keeper was a wage subsidy funded by the federal government to support businesses and employees maintain a relationship during the shut downs and measured re-opening. Although the centre received \$559,500 income from this scheme, 100% of these funds were passed directly onto our employees.

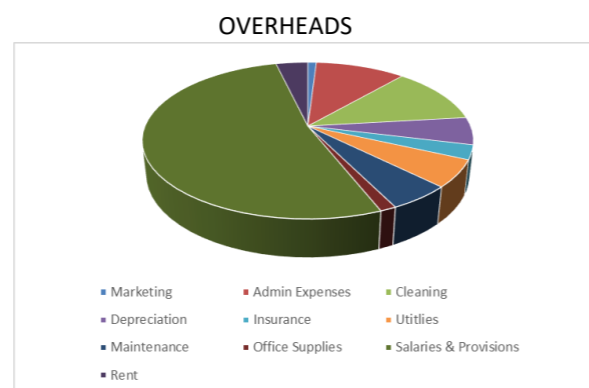
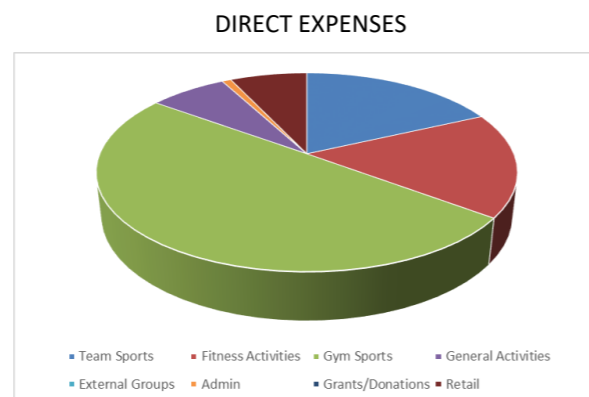
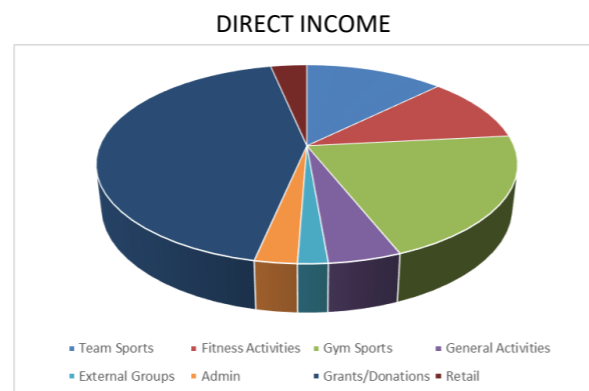
To further the Federal subsidies, the Centre was entitled to the Cash Flow Boost, another initiative which supported businesses who maintained employees through the pandemic shut downs. The centre received \$100,000, which was assessed on monthly payroll and was used to off set our GST and PAYG liabilities.

Finally, State government issued \$10,000 cash grant to help business to maintain costs and ensure they were ready for safe re-opening.

Once July rolled around we were back operating to our new socially distanced levels. The centre gradually and continues to increase capacity as the regulations allow and ended the year very positively.

Board Members

Brad Williams	President
Rhys Roberts	President & Lions Club of Blackwood
Garry Dolman	Treasurer
Alison Snel	Secretary/Public Officer & Rotary Club of Blackwood
Cr Karen Hockley	City of Mitcham
Ian Bracken	Committee Member
Carly Soutter	Committee Member
Ron Boath	Committee Member
Chris Martin	Committee Member
Neil White	Committee Member



Our Valued Sponsors

Ring Partners Real Estate — Major Sponsor

Sam Duluk MP Member for Waite

Nicolle Flint MP Member for Boothby

Brendan Wyld Physiotherapy

Cooinda Blinds & Curtains

Waggon Wheels Fruiterer

Fire & Rescue Australia

Blackwood Hire

Mole Checks Australia

Blackwood Optical

Choices Carpets

Complete Podiatry

2 Hoops Basketball

We continue to be supported by many local businesses and their contribution to the centre is greatly appreciated.

Our Major Sponsor— **Ring Partners Real Estate** have been our major sponsor since the opening of the new centre in 2004. A fantastic commitment and one we value very highly.

Blackwood Community Recreation Association Inc. Annual Report 2020



From the President

Well, what a 118th year! If ever there was a year that our vision to provide 'a diverse range of financially viable sport, recreation and leisure activities that meet the changing needs of the community' came under challenge, it was 2020. I'm proud to report that everyone in the organization rose to the challenge and we emerge a stronger, more flexible and resilient Association.

The Covid-19 pandemic threw a number of significant challenges at the Association. In March/April 2020, during our fortnightly Board meetings, I recall early predictions of a \$40-\$60k deficit for the 2020 calendar year. While the Association's cash reserves would enable solvency through this period, it was a significant cause for concern. Pleasingly the organization, led ably by Margaret and her leadership team, 'kept calm and carried on'. The team developed a Covid Safe Management Plan, worked with density restrictions, setup a check-in area, adopted cleaning regimes, trained Covid Marshals, implemented staff and customer communications plans, adopted Zoom as our meeting platform of choice, launched very popular online training classes for our customers and continued to trade as and when possible. The lockdown periods enabled a thorough 'spring clean' with an overhaul of the Gymsports Hall and administration areas, with staff enthusiastic to make the most of the unique opportunity. Through a combination of support packages, including JobKeeper, Cash Flow Stimulus, SA Government Small Business Grant and City of Mitcham rent relief the Association was able to continue to employ our 50+ staff and emerge from the crisis in a strong financial position. While it would have been easy to focus solely on Covid throughout the year, the Board, Management and Staff have implemented a number of important strategic initiatives:

The **underlease renewal**, which expired in February 2019, continues to be a key focus of the Board, with multiple meetings with the City of Mitcham and the Department for Education.

Capital upgrades have been completed, including new Gymsports matting, painting inside and outside the Centre and new entry sliding doors.

Successful grant applications

- Australian Government Volunteer Grant - \$5,000 – utilised for risk management training for the Board
- Active Club Program "Club Reboot Round" - \$3000 – utilised for replacement gym equipment

Our **governance structures** have been amended to enable bi-monthly focus-topic Board discussions, a critical incident reporting process has been introduced, new Gymsports and Inline Hockey subcommittees have been formed and the BCRA Strategic Plan is currently being updated for a new post-Covid 5-year horizon.

Key contracts were completed, including an extension to the Centre Manager Contract of Employment and the cleaning contract was renegotiated, resulting in substantial savings.

A new **promotional video** was produced by Labyrinth Picture Company.

As summarised in the audited accounts, the Association completed the 2020 year in a very sound, liquid and solvent financial position. While this was largely due to Covid relief packages, the result was underpinned by an exceptional result in the Fitness Studio (which exceeded its 2020 revenue budget), excellent utilisation for team and gym sports and a strong recovery following lockdowns.

I would like to thank my fellow Board members, who continue to bring an enthusiastic, dynamic, hands-on and diverse attitude towards governing the Association.

I would also like to thank the Management Team for their resilience and clarity of leadership throughout a difficult period

I would like to thank our staff who bring their passion, zip, zing and skill through the doors each day and our customers who have stayed true to the Blackwood Rec and continue to be our *raison d'être*.

Throughout 2021 we will strive to continue to meet the ever-changing needs of our community.

Brad Williams
President

Centre Programmes & Activities

Gymsports

Gymnastics

The Women's Artistic Gymnastics (**WAG**) and Men's Artistic Gymnastics (**MAG**) competition programs and the Gymnastics for All (**GFA**) non-competitive programs were severely disrupted by the Covid-19 pandemic, resulting in many cancelled training sessions and no competitions for the year.

Training schedules were modified, if run at all, and Boot camps and on-line training sessions were set up to keep the athletes active and engaged with their club!

We utilised the Covid-19 shut down period to undertake a full Gymsports Hall revamp, which meant we were able to move equipment around to better utilise the space, improve the usage of our equipment and maintain and replace apparatus where needed. This was a huge job and was carried out by coaches and staff utilising their time whilst on Job Keeper. Special thanks to Brenton & Cameron Dick-er who coordinated this mammoth task. (See photos below)

Term 3 saw us able to invite the athletes back into the 'new revamped Gymsports Hall' to re-commence their training schedules and get back on track for the 2021 competition season.

The GFA program experienced a period of growth post COVID, with parents keen to get their children active and out of the house!

Trampoline Gymnastics

The year started strongly in the Trampoline Gymnastics program, with Head Coach Daniel Lynch attaining an internationally-recognised Advanced Silver coaching accreditation, and Kiara, Gabby and Tom achieving a qualification score for Australian Championships. The COVID-10 pandemic cancelled competitions for the remainder of the year, however our high-level athletes adapted to online and outdoor training sessions to maintain fitness. Upon our return to training across the club, small numbers allowed us to focus on development of these athletes and we are looking forward to a busy 2021 with enrolments surging and competitions underway.

Taking shape.....

A start is made.....



Fitness Studio

Influx of Members with the Closure of Blackwood Fitness

Towards the very end of 2019, Blackwood Fitness was forced into closure and this left many locals without a place to exercise. To help introduce these people into the Centre we provided ex Blackwood Fitness members with a \$40 for 4 Weeks trial offer. We sold 137 of these and we managed to convert many of these into long term members of the Fitness Studio (over 100 long term members).

COVID 19 Closure

As the rest of the Centre, the Fitness Studio had to close its doors during the mandatory closure. During this period the staff were great in offering different ideas to keep our members engaged and moving. We began to offer an online timetable with 4-5 classes per week streamed online via our Facebook page. We also had some trainers write up some articles on our website with tips and hints for staying healthy during the tough period. It was well received by all our members and I feel they really appreciated our efforts.

Netball, Football and Girls Football Programs 2020

For 2020, we saw a continued growth of the high-level school sport programs with the inclusion of the Girls Football Program. We conducted 6 weekly classes in total up until the initial COVID 19 Closure.



Netball Groups using the Fitness Studio



Team Sports



Considering the challenges faced in 2020, team sports performed very well. The majority of teams playing before lockdowns re-joined when the Centre re-opened. Teams were accepting of the measures implemented and most were keen to get back and play. This enabled us to recommence as soon as restrictions were lifted. Unfortunately some of the guidelines we needed to follow meant some competitions e.g. Junior Basketball carnivals were cancelled. Along with the ongoing support from existing teams we had an influx of new teams with 10 more teams than the previous year. Six of the ten competitions were at capacity at the end of 2020. Court availability was low with a number of groups, clubs and teams unable to find court time.

Community Events

Unfortunately due to the COVID-19 global pandemic all Community Events were cancelled in 2020.